



**RIGHT EQUIPMENT.
RIGHT PRICE.**

Credit Application

Mail to: PO Box 892500
Temecula, CA 92589-2500
(951) 695-4802 FAX (951) 676-1427

Account Information - Please Print

Account No.	Approved by	Credit Limit \$	Date
Date Received	Salesman #	Business Type	
Credit Application originated by			Date

Dear Customer: Thank you for your recent expression of interest in doing business with **Excel Sales & Services Inc.** In order to facilitate open account status we would appreciate you taking a few moments to complete this credit application in its entirety.

Company Information

Applicant Business or Corporate Name					
DBA or other business name					
Business street address			Billing Address (Street or PO Box)		
City	State	Zip	City	State	Zip
Business Phone No. ()	Business Fax No. ()	Year business was established	Number of Employees		
We are engaged in the business of	Monthly credit amount requested \$	Type of business <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Sole Proprietor			
Type of equipment rented			Contact		
Contractor's License No.		Resale Permit No.	Principal place of business is <input type="checkbox"/> Owned <input type="checkbox"/> Rented		

Partners (if a partnership) Officers (if a corporation) Owner (if sole proprietorship)

Name	Title	Date of Birth	Home Phone No. ()		
Home Address	City	Social Security No.	State	Zip	
Name	Title	Date of Birth	Home Phone No. ()		
Home Address	City	Social Security No.	State	Zip	
Name	Title	Date of Birth	Home Phone No. ()		
Home Address	City	Social Security No.	State	Zip	
In Business Since		Business Type			

Bank References - Checking account information

Bank Name (#1)	Checking Acct#
Bank Address	Bank City/State/Zip
Bank Contact	Bank Phone ()
Bank Name (#2)	Checking Acct#
Bank Address	Bank City/State/Zip
Bank Contact	Bank Phone ()

Trade References - Please provide complete addresses including zip codes

Company	Contact	Address (Street / City / State / Zip)	Phone No.	Account No.
1.			()	
2.			()	
3.			()	
4.			()	

Has Applicant or any of its Owners, Principals, Officers, or Directors ever filed a voluntary petition in bankruptcy, been adjudged bankrupt, or made an assignment for the benefit of creditors? _____ Are taxes owed by Applicant to any taxing authority current? _____

Has a tax lien or civil suit been filed against the Applicant or any of its Owners, Partners, or Officers within the past six years? _____



Credit Application

**RIGHT EQUIPMENT.
RIGHT PRICE.**

Customer Protection Information

Please indicate those items you require to appear on our invoice/contract.

<input type="checkbox"/> P.O. #	<input type="checkbox"/> Job #	<input type="checkbox"/> Job Name	<input type="checkbox"/> Tract #	<input type="checkbox"/> Job Address	<input type="checkbox"/> Authorized Signature
---------------------------------	--------------------------------	-----------------------------------	----------------------------------	--------------------------------------	---

The following individuals are authorized to approve rental transactions on behalf of our company:

Name	Title	Name	Title
Name	Title	Name	Title
Name	Title	Name	Title

Do you want our rental counter personnel to call your purchasing department at the time of rental for authorization? Yes No

If yes, number to call ()	Person to contact
--------------------------------	-------------------

If we are requested to deliver a rental machine to your jobsite, do you require an authorized member of our company to sign for the delivery?
Yes No

Damage Waiver Terms

A Damage Waiver will be charged on all contracts unless provided a Certificate of Insurance with:

- Liability, of \$1,000,000 per occurrence, \$2,000,000 aggregate,
- \$100,000 minimum for Rental Equipment Rider Physical Damage Coverage,
- Replacement Value Coverage

The above mentioned must be received by our Credit Department prior to the close of the rental. Excel Sales & Service Inc. will NOT credit Damage Waiver on any "Paid" contracts.

Open Account Credit Terms

- Each invoice is due and payable within 10 days from invoice date.
- If equipment is rented for more than 4 continuous weeks, periodic invoices will be issued for rental charges due. All such invoices are due and payable within 10 days from invoice date.
- Any account with a delinquent balance may be placed on a cash basis and the equipment picked up without notice, at the discretion of **Excel Sales & Service Inc.**
- **Excel Sales & Service Inc.** will file preliminary lien notices whenever the total billing warrants such action. This is a company policy, and is not a reflection on your credit standing.
- A service charge of 1 1/2% will be added to each delinquent account.

THE UNDERSIGNED, warrants that all information on this Credit Application is true and correct, has read and hereby accepts all of the above open account credit terms and conditions and shall be bound by all of the terms and conditions as set forth in each and every rental contract. The undersigned also authorizes the release of their credit standing to **Excel Sales & Service Inc.** for the purpose of establishing the same.

Signature	Title	Date
-----------	-------	------

Print Name

Excel Sales & Service Inc. will run a personal Credit Report as part of the credit approval process.

Personal Guarantee

The undersigned hereby unconditionally guarantees the full and prompt payment to **Excel Sales & Service Inc.**, when due, of all indebtedness, obligations and liabilities of customer named on the reverse of this Credit Application, including all amounts now owing and arising in the future. This guarantee shall continue in force until notice is sent in writing, sent by certified mail, return receipt requested, is received by **Excel Sales & Service Inc.** This notice shall specify the date of termination, not to be less than seven (7) days after the notice is received and shall not affect any charges for transactions with the customer that were entered into prior to the termination date.

Signature	Date
-----------	------

Print Name